

### BSTPortal.com Buy Sell Trade









BST GLOBAL TRADE CORPORATION / 1910 THOMES AVENUE CHEYENNE WY 82001 / +1(307) 620-3067 🔙 USA

# BSTPortal.com

#### THE CONTINENTS ARE JOINED THROUGH **BST**Portal.com







////////





The Questions	04
<ul> <li>The <b>BSTPortal.com</b> Business Solution offers you</li> </ul>	05
<ul> <li>15 priority benefits</li> </ul>	06
<ul> <li>The benefits are obtained through</li> </ul>	07
Field Publicity	08
<ul> <li>Through the <b>BSTPortal.com</b> sites you will be able to achieve</li> </ul>	10
Membership	16
• Tutorials	17





## **BSTPortal.com**

#### **Buy Sell Trade**

**The BSTPortal.com PHILOSOPHY** is a business solution that provides information, knowledge and services in orden to make and save money and time. The best way to make money is to help others money too.

**IMPARTIALITY: BSTPortal.com** does not interfere or participate in the sales-purchase of spares, parts or services among distributors.

**GOAL:** The project structure to satisfy global needs by generating benefits and business solutions, instead of commercializing products.

CONTACT: info@bstportal.com BSTPortal.com

#### **THE QUESTIONS**

- 1. **Do you have insufficient** stocks or do you urgently need a spare part?
- 2. **Is the delivery time** by the manufacturer or source of supply too long and you cannot wait?
- 3. Do you want to sell your surplus or slow-moving inventories?
- 4. Do you want to sell and buy in other markets locally or abroad?
- 5. **Are you looking for commercial alliances** to expand commercial coverage and growth?
- 6. Do you want to export or import?
- 7. **Are you interested** in having access to opportunity sales with companies like yours?

### Answer: **BSTPortal.com**



# THE BSTPORTAL.COM BUSINESS SOLUTION OFFERS YOU:

- A simplified and user-friendly computer system applied to the internet.
- A Web Service Portal, the International Link, for the exclusive use of wholesale distributors and factory representatives, to carry out online commercial transactions through the centralized and automated contact software tools with similar organizations in the global marketplace.
- The interactive host and data management infrastructure used to carry out communications, sales and purchase operations with the affiliate network
- A means of inter-company contact through specially designed programs so that international companies can develop new commercial alternatives in the world market
- The software to eliminate boundaries and distances between territories: the websites by which inventories, offers, special promotions, and auctions from wholesale companies linked up to the system, can be consulted, and the results displayed by means of a dynamic, concise, computerized, and userfriendly software available to all affiliates: in short, a means of globalization
- A business solution that promotes sales among affiliates
   independently from them having to be present, a process completed through computerized software.

THE MASTER KEY to associate the international market of specialized wholesalers with each other, 24 hours and day, 7 days a week and 365 days a year.









#### **15 PRIORITY BENEFITS:**

- A Membership **FREE 90-DAY** trial period.
- FREE subscription and publication of ads in the Electronic Newsletter for three (3) months.
- Get a FREE predesigned and hosted Website. Promotion valid for annual membership.
- A Promote your products among wholesale distributors and have 24 hour-exposure.
- A Contact dealers in various locations in the regional and international field.
- A Publicize and close sales-purchase agreements with companies in the same field.
- Establish commercial alliances with companies in different markets, inside and outside the affiliate's corporate business address.
- A Purchase and sell at special offer or liquidation prices from similar supplier sources.
- A Have access to a global centralised online inventory.
- A Locate scarce and out-of-stock spares and parts.
- A International publicity in German, Spanish, French, English, Italian and Portuguese.
- CROSS REFERENCE ALERT tool notifications; System that promotes immediate commerce between whoever seeks and owns the inventory.

Unlimited inventory item registration in the **BSTPortal**. com database.

- Receive FREE subscription for up to 2 months through the "References" and "Associates" programs.
- Pass a 5% bonus value equal to the annual subscription, to a friend through "Associates" and "Send to a friend" program.

#### THE BENEFITS ARE OBTAINED THROUGH:

#### Software:

- A Online access to: General inventories, special offers and promotions and auctions.
- Automated notification to the global network of affiliates on new inventory entries, offers, special promotions, auctions and the list of newly-joined companies.
- Send automated circulars to the global network of affiliates on the request for products, specific instructions, tentative orders, etc.
- Modules to local inventories and companies. The answer to buyers of specific inventories.
- ▲ Location of wholesale distributors by country, activity and region.
- Online records of history entered and requested on demand, by date, part number and company.
- Crossed referenced reports on the supply and demand reported by part number and company.
- Consecutive reports on auctions and purchase offers by date, part number and company.
- Links with major manufacturers and the possibility to download from their website product catalogues.

#### FIELD PUBLICITY



1.- Vídeo

2.- Rotary Banners

3.- Banners in the Monthly Electronic Bulletin

4.- Banners in the Quarterly Digital Bulletin

**5.- Virtual Bulletin** 

6.- Banners on Predesigned Web Pages

7.- BSTWorldTradeExpo.com

For more information consult our

<u>Media Guide</u>



#### **Buy Sell Trade**



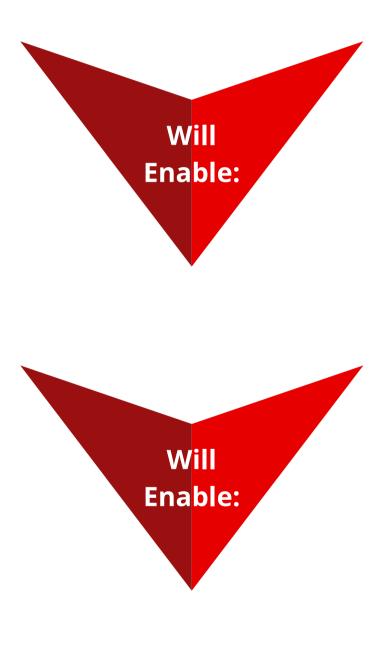






BSTMachineryParts.com A Division of BSTPortal.com

#### **Operating Functions:**



1.- Viewing profiles of member companies by line of business, country and geographical area.

2.- Sending mail to companies, watching their videos and viewing their websites.

3.-Browsing recently affiliated company profiles.

1.- Analysing the profiles and consecutive listing of member companies by line of business, country and geographical area.

2.- Studying sites of interest for information regarding: the electronic, newsletter, catalogues, manudacturers, factory representatives, conversions, forums, new developments, equivalence measurements, etc.

#### **Operating Functions:**

Operational Functions:	DIRECTORIES
What you can do:	<ol> <li>View profiles of member companies by line business, country and geographical area.</li> <li>Send mails to companies and watch their videos plus view their websites.</li> <li>Browse recently affiliated company profiles.</li> <li>Analyse the profiles and consecutive listing of member companies by line of business, country and geographical area.</li> <li>Study the sites of interest for information regarding: the electronic newsletter catalogues, manudacturers, factory representatives, conversions, forums, new developments, equivalence measurements, etc</li> </ol>

Operational Functions:	FORMS				
What you can do:	<ol> <li>1 Fill out the membership registration form.</li> <li>2 Send purchase orders to the affiliate network as well as by country and line of business.</li> <li>3 Send circulars, emails, etc. to member companies by line of business, country and geographical area.</li> <li>4 Confirm tentative purchase orders to the network of suppliers.</li> <li>5 Check the message content and sender company profile through the history of circulars sent by the member companies.</li> <li>6Ratify the change of password to the system entry, the confidential key.</li> <li>7 Fill out the form to promote your products through the virtual sales bulletin, the blackboard.</li> </ol>				

Operational Functions:	INVENTORIES				
What you can do:	<ol> <li>View the online inventories.</li> <li>Analyse offers online.</li> <li>Browse online promotions.</li> <li>Check the online auctions.</li> <li>Check the online auctions.</li> <li>Learn about the latest inventories uploaded.</li> <li>Search for the most recent offers, promotions and auctions.</li> <li>Analyse the list of online auctions.</li> <li>Learn the procedure for auctions.</li> <li>Learn the procedure for auctions.</li> <li>Analyse the list of most recent purchase requests and send quotes to potential buyers.</li> <li>Consult the list of purchase orders by date and send quotes to potential buyers.</li> <li>Consult the list of purchase orders by date and send quotes to potential buyers.</li> <li>Consult the history on requests, general searches created by the network of affiliated companies, by part number, useful information on supply and demand.</li> <li>Send emails to suppliers on the items that interest you.</li> <li>Charge, discarge and edit your inventories.</li> </ol>				

Operational Functions:	ADVERTISING
What you can do:	<ol> <li>1 Learn about the different promotion alternatives for advertising.</li> <li>2 Analyse advertising programs and rates.</li> <li>3 Join the subscription package that offers the best value.</li> </ol>

Operational Functions:	SUBSCRIPTIONS
What you can do:	<ol> <li>Analyse the alternatives for promoting and subscribing your company.</li> <li>Consult the payment options.</li> <li>Learn about the subscription package that offers the best value.</li> </ol>

Operational Functions:	VIRTUAL STORE
What you can do:	<ol> <li>Analyse the alternatives for promoting and subscribing your company.</li> <li>Consult the advertising programs and rates.</li> <li>Learn about the subscription package that offers the best value.</li> </ol>

Operational Functions:	FREE PREDESIGNED PAGE AND HOSTING			
What you can do:	<ol> <li>1 Consult the concepts that make up the FREE web page and hosting.</li> <li>2 Learn about the format of the predesingned web page.</li> <li>3 Consult the sitemap of the predesingned web page.</li> <li>4 Learn about the format for charging, discharging and editing inventories from the predesingned web page.</li> <li>5 Consult the section for questions and answers related to the predesigned web page.</li> </ol>			

Informative Functions:	What you can do:
Savings	1 Learn about and join the registration package that offers the best value.
21 Reasons	2 Consult the main benefits of membership.
FREE Trial	3 Read the terms for the 90-day <b>FREE</b> Trial period.
Newsletter	4 Complete the membership registration form. 5 Consult all published newsletters print them and send a copy to others via email.
Referral Program	6 Join the REFERRAL program to obtain up to 2 (two) months <b>FREE</b> subscription.
Associate Program	7 Join the ASSOCIATE program to obtain one month <b>FREE</b> subscription.
"Send to a friend"	8 Learn about the terms of the "Send to a friend" program to obtain one month FREE subscription.
How does it work?	9 Learning about the BSTPortal.com business solution.
Who is <mark>BST</mark> Portal.com?	10 Review the information concerning BSTPortal.com
Frequently asked questions	11 Consult the questions and answers section.
Suggestion Box	12 Send suggestions the general management of BSTPortal.com.

Informative Functions:	What you can do:
Virtual Sales Bulletin	13 Check the messages posted by the sender companies, 100 characters, send them an email and consult their company profile.
Advertising Banners	14 Learn about the specifications and instructions of the banners that can be published to promote your business, insert a 100 character message and your logo.
Welcome Message	15 You will be able to see the data per confirmation you receive to use the services offered.
Terms and Conditions of use	16 Review the conditions of access and use of the website, access to services and privacy policy.
Call us immediatly!	17 Fill in the registration form so we can contact you by phone.
Contact	18 Learn about the different ways to contact us.
Manufacturers Catalogue	19 Having the link to the catalogues of the leading manufacturers related to the services offered.
Video Catalogue	20 Watch the videos posted by the affiliate network.

#### **MEMBERSHIP**

BENEFITS BY TYPE OF MEMBERSHIP	Annual	Monthly	90-day FREE
ONE BST YEAR IS EQUAL TO 18 MONTHS. Purchase the subscription to the BSTPortal.com online system that includes the additional 6 months FREE.		x	x
Access to the function <b>"WHO CAN I SELL TO?"</b> which allows you to locate, contact, and send emails to <b>BSTPortal.com</b> affiliates and <b>Potential Prospects</b> * in the world market by country, city, state or province and line of business.	•	X	X
Access to the <b>DEMAND HISTORY</b> function, which allows you to know the history of the demand and supply of spare parts by company and country.		X	X
<b>CROSS REFERENCE ALERT</b> tool notifications; System that promotes immediate commerce between whoever seeks and owns the inventory.		X	X
<b>FREE</b> advertising for your company within the <b>BSTPortal.com</b> sites as well as in the Monthly and Quarterly Bulletins that are disseminated throughout the network of wholesale distributors affiliated with <b>BSTPortal.com</b>		X	X
Procure a <b>FREE</b> pre-designed website and hosting on the <b>BSTPortal.com</b> domain.		X	Χ
Have the right to publish <b>4 FREE advertising banners</b> on the secondary pages of the <b>BSTPortal.com</b> websites		X	X
<b>FREE</b> and immediate membership to <b>BSTWorldTradeExpo.com</b> , exclusive exhibition center for Wholesale Distributors.			
Upload to the <b>BSTPortal.com</b> database the number of inventory lines without storage limits.	<b>~</b>	<b>~</b>	<b>~</b>
Check available inventory stock online and generate purchases with the distributors who own the inventory.	•		•
Offer your inventories by category: Online stocks, offers, special promotions and auctions.			
Send notices to contact and make alliances within the network of distributors registered in the <b>BSTPortal.com</b> database.			~
Make all necessary requests regarding your requirements by Country or by Company.			•
Free access to the <b>Monthly Electronic Bulletin</b> that contains the publication on the international demand and supply of spare parts and topics of interest related to the <b>BSTPortal.com</b> websites.			~
Consult the links corresponding to sites of interest (Useful information).	<b>V</b>		<b>v</b>
Register as an active distributor in the <b>BSTPortal.com</b> online system		<b>~</b>	×
Participate to receive the FREE Subscription through the BSTPortal.com Referral Program*			

#### **TUTORIALS**

We have videos that will help you navigate within the **BSTPortal.com** system:

VIDEOS:

- Inventories by Type, Offers, Promotions, and <u>Auctions</u>
- Inventories- Entries Delete Charges
- <u>Consecutive List of Auctions</u>
- Inventories Auctions Entries Delete Changes
- <u>New Inventories</u>
- Product Requests Form
- Purchase Requests by Date
- <u>Historical Record of demand of Spare Parts</u>
- List of Companies
- <u>Company Locator</u>
- <u>Universal Company Contact locator</u>
- Transmission of Messages







## **BSTPortal.com**

### Buy Sell Trade











#### **Buy Sell Trade**







